MSP EDITION
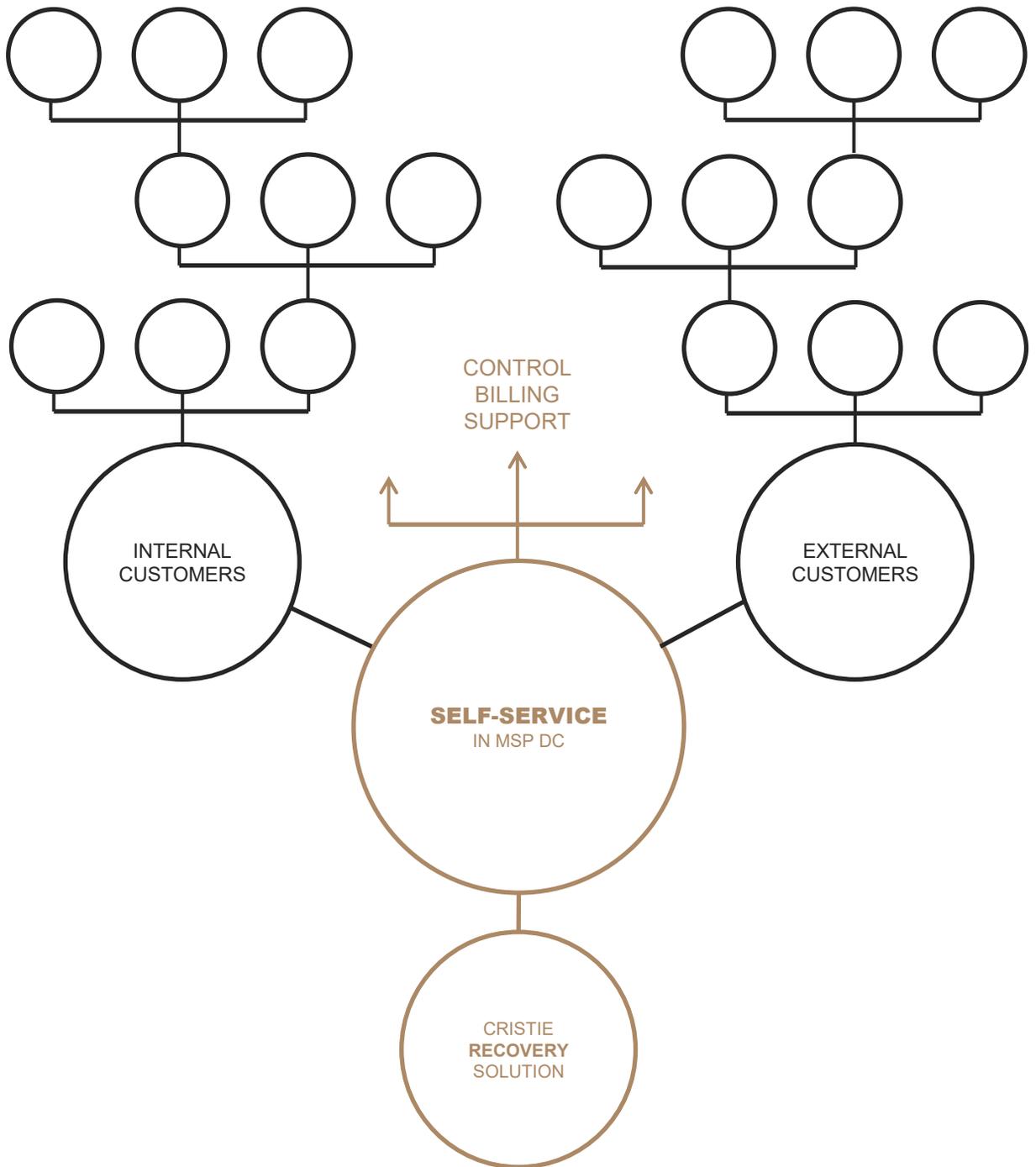
CRISTIE
RECOVERY
SOLUTION

POWERED BY
RUBRIK®
ZERO TRUST

BOOST PROFITABILITY, REDUCE RISK

- CRISTIE RECOVERY SOLUTION FOR MSPs.

CONTROL
BILLING
SUPPORT

INTERNAL
CUSTOMERS

EXTERNAL
CUSTOMERS

SELF-SERVICE
IN MSP DC

CRISTIE
RECOVERY
SOLUTION

RUBRIK RSC | RUBRIK RSC-P | INTERNAL & EXTERNAL RUBRIK CLUSTERS AND ROBOs.

INTRODUCTION – CRISTIE RECOVERY SOLUTION

CUSTOMIZED
RECOVERY
SOLUTIONS

Cristie offers the customized Cristie Recovery Solution to MSPs across Europe, focusing on reliable data recovery and powered by the Rubrik Zero Trust Data Security™ platform for hybrid environments.

Deliver a complete, MSP-optimized backup and recovery platform designed for flexibility, compliance, and scalable growth—with minimal business risk. Start with a pay-per-use model for software and services, providing a Zero Trust foundation tailored to your business. Enjoy automated restore testing and a multitenant self-service portal with integrated reporting and billing automation.

From this base, we customize your solution to meet strict regulatory requirements and security standards. Benefit from local European expertise with Rubrik-authorized L1/L2 support in multiple languages, Cristie PreSales and Professional Services, and our dedicated Disaster & Cyber Recovery Team.
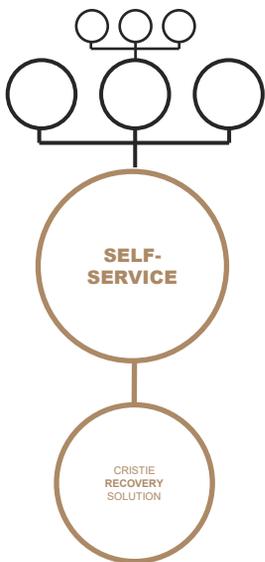
Our top-certified specialists work hand-in-hand with Rubrik Global Support and the Rubrik Ransomware Response Team—giving you Rubrik L3 and severity-level assistance locally in Europe, backed by language-speaking experts. Plus, we review your environment quarterly to keep your backup and recovery strategy secure, compliant, and future-ready.

Cristie supports in English, German, Swedish, Danish, Norwegian, Icelandic, Finnish, Dutch and French.

MORE CUSTOMERS.
LESS EFFORT.
POWERED BY CRISTIE MULTITENANCY.

Deliver data protection as a service with complete control, transparency, and profitability. Cristie provides multitenancy via Cloutility self-service portal.

Cloutility is an on-premises self-service and management layer for your backup environment, designed to simplify and streamline the packaging, delivery, and monetization of data protection services. Purpose-built for Managed Service Providers (MSPs), enterprise IT teams, and distributors, it provides full control, transparency, and scalability.

- **Multi-tenancy.** Build your hierarchy of business units, resellers, customers, departments, servergroups and more in a secure and flexible structure.

- **Self-Service.** Role-based access control (RBAC) with SSO and MFA for admins, finance, partners, and end customers to securely access status, alerts, and selected functions.

- **Billign automation**. Subscription-based recurring billing. Define subscriptions and activate contracts for each debitor. Generates an automated monthly billing output with thousands of billing lines in minutes. Get the billing output in CSV or JSON format and automate even further by connecting your invoicing system via the Cloutility REST API.

- **API-first.** The Cloutility User Interface (UI) consumes Cloutilitys own REST API which is designed for smooth integrations with any other application or system.

SELF-
SERVICE

CRISTIE
RECOVERY
SOLUTION

Cloutility™
- Made in Europe.

ZERO TRUST AND MULTI-TENANCY

ZERO TRUST PROTECTION WITH VERIFIED RECOVERY

CHOOSE RUBRIK

Effortless Deployment

Go live in minutes. Rubrik's plug-and-play platform lets you deliver Backup-as-a-Service, Disaster Recovery-as-a-Service, and data archival with zero hassle.

Operational Simplicity

Automate daily management with policy-driven SLAs. Monitor compliance, capacity, and growth with intuitive dashboards and reporting.

Instant Recovery, Zero Downtime

Guarantee near-zero RTOs and instant restore for VMs and databases. Your clients' data is always protected, always recoverable.

Multi-Tenancy Made Easy

Effortlessly serve multiple customers on a single, secure platform with advanced isolation. With the Cristie self-service portal, you simplify total management and control.

Flexible, Cost-Efficient Cloud Solutions

Scale on demand with WAN-optimized replication and global deduplication. Archive data to private or public clouds and access it instantly—no hidden costs, no complexity.

Future-Proof Architecture

Horizontally scale to thousands of nodes, integrate seamlessly with third-party services, and adapt to any environment—on-prem, edge, or cloud.

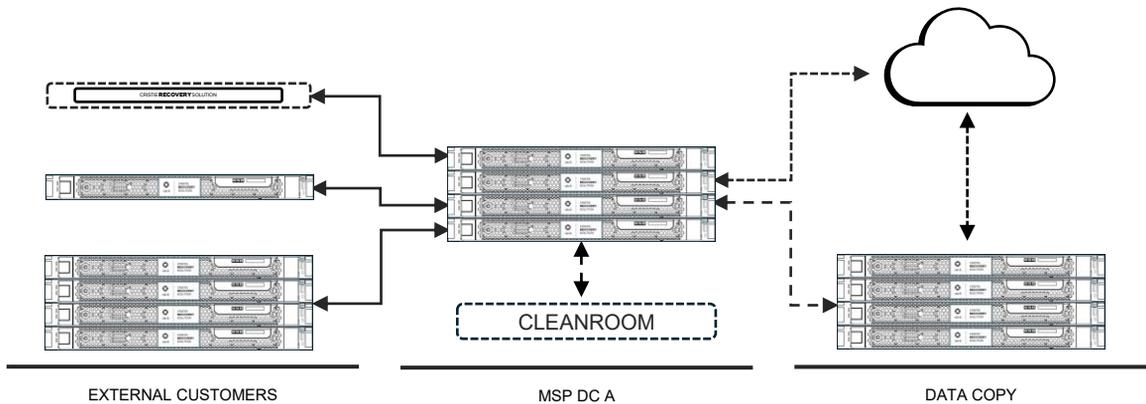ZERO TRUST PROTECTION WITH VERIFIED RECOVERY

SECURITY & COMPLIANCE BY DESIGN

Cristie Recovery Assurance (CRA): Supported add-on for Automated Clean Room Recovery and restore to dissimilar hardware (CVP-2-CVP).

Zero Trust Architecture: Every user, device, and service is authenticated and authorized using RBAC, MFA, and SAML/SSO integration.

Secure Software Development Lifecycle (SSDLC): Continuous vulnerability scanning, penetration testing, and compliance with frameworks like ISO 27001, SOC 2, and NIST.

Data Durability & Logical Separation: Customer data is logically isolated and stored on highly durable cloud infrastructure (GCP, Azure, AWS).

Audit & Reporting: Centralized logging, SIEM integration, and compliance reporting for regulatory frameworks (GDPR, NIS2, DORA, etc.).

EXTERNAL CUSTOMERS   MSP DC A   DATA COPY

CLEANROOM

ZERO TRUST PROTECTION WITH VERIFIED RECOVERY

WHY SERVICE PROVIDERS CHOOSE RUBRIK

01

Immediate Value & Simplicity:
Minimal engineering effort required—manage, scale, and recover data with ease.

02

Competitive Advantage:
Free up resources for strategic tasks and guarantee instant recovery.

03

Future-Ready Architecture:
Reduce total cost of ownership and enable infrastructure flexibility for a multi-cloud world.

ZERO TRUST PROTECTION WITH VERIFIED RECOVERY
CRISTIE **RECOVERY** ASSURANCE

Cristie Recovery Assurance is included by default to guarantee your restores, no matter what. It provides automated, regular testing of your backup recoverability. Instead of assuming your backups will work when needed, Cristie performs a full system recovery in an isolated "clean room" environment every time a new backup is completed. This process checks that the operating system boots, applications start, and data is intact—without impacting your production systems.

WHY IS RECOVERY ASSURANCE IMPORTANT?

Proves Recoverability: Regulators and insurers increasingly require proof that you can restore critical data. Cristie provides this proof automatically.

Reduces Risk: Many organizations only discover backup problems during a real disaster. Automated testing ensures you're ready before an incident.

Saves Time: Manual recovery testing is time-consuming and often skipped. Cristie automates the process, saving IT resources and reducing human error.

Enhances Cyber Resilience: By verifying backups in a clean room, you reduce the risk of reinfection and ensure you can recover even after a ransomware attack.

Automated Recovery Verification

After each backup, Cristie automatically restores the system in a virtual, isolated environment to confirm the backup is usable and malware-free.

Clean Room Recovery

Testing is done in isolation from your production network, so malware or ransomware can't spread, and forensic analysis is possible.

Supports Physical, Virtual, and Cloud Systems

Works with leading backup platforms (including Rubrik, IBM, Cohesity, Dell) and can recover to different hardware, virtual, or cloud environments.
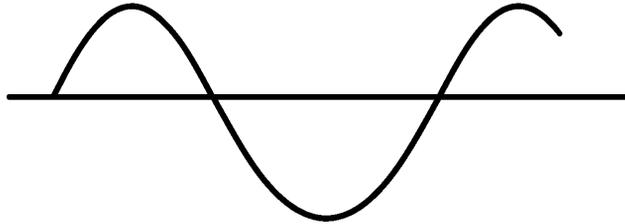
Point-in-Time Recovery

Allows you to test and recover from specific backup points, ensuring you can restore to a clean state after an incident.

Automated Reporting

Generates reports to prove recoverability for compliance, auditors, or cyber insurance.

OVERVIEW

	CRISTIE **RECOVERY** SOLUTION MSP EDITION FE	CRISTIE **RECOVERY** SOLUTION MSP EDITION EE	CRISTIE **RECOVERY** SOLUTION MSP EDITION RE
RUBRIK EDITION	Foundation Edition	Enterprise Edition	Replication Edition
Enterprise, Cloud, SaaS, and Unstructured Data Protection Protect your data from cyberattacks, malicious insiders and operational disruptions with automated, air-gapped, immutable, access-controlled backups.	✓	✓	✓
Mass Recovery Restore business operations quickly by recovering apps, files, or objects at scale.	✓	✓	✓
Threat Monitoring Detect threats early by automatically identifying indicators of compromise within backups using an up-to-date feed of threat intelligence.		✓	
Threat Hunting Prevent malware reinfection and support digital forensics by analyzing the history of data for indicators of compromise to identify the initial point, scope, and time of infection.		✓	
Sensitive Data Monitoring Quickly determine the impact of a cyberattack on your data by discovering what types of senstitive data you have and where it lives.		✓	
Data Security Command Center Identify security gaps, quantify data risk, and provide actionable recommendations to improve data security posture.	✓	✓	✓
Threat Containment Ensure safe and quick data recovery by quarantining data infected with malware.		✓	
Cyber Recovery Simulation Improve cyber readiness and incident response by creating, testing, and validating your cyber recovery plans in isolated recovery environments.		✓	
Cristie Recovery Assurance Automated Recovery Verification Cleanroom Restore test: Cristie automatically restores the system in a virtual, isolated dark-site environment (C,V,P-2-C,V,P).	✓	✓	✓
Cristie Recovery Assurance Disaster Recovery Orchestration Restore C,V,P-2-C,V,P at DR and Cyber Recovery	✓	✓	✓
Cristie Recovery Assurance Move Orchestration Move workloads via restore of C,V,P-2-C,V,P	✓	✓	✓
Cristie Advisory Service European L1/L2 authorized support + Rubrik L3 and Ransomware Response Team	✓	✓	✓
Cristie Disaster and Cyber Recovery Team 25% discount on Cristie DR/CR Team with priority	✓	✓	✓
Cristie Solution Cluster and ROBO supported Configured in Cristie 1N–5N, HD4N–5N and ENT hardware.	✓	✓	✓
Self-Service Portal - Cloutility On-premises self-service and management layer for Rubrik	✓	✓	✓

CRISTIE **OPEX** SERVICE

NO BUSINESS RISK – PAY-PER-USE MODEL

We offer flexible software licensing options: pay-per-use, committed subscription, or a combination of both. This means you don't need to license the entire system upfront. You can choose to oversize your hardware and scale your solution through software and services as needed, delivering both economic advantages and greater reliability over time.

The Cristie OPEX Service provides a monthly subscription or pay-per-use model for the software services stack, helping you optimize your financial planning and maintain predictable operational costs for your secure solution. Cristie OPEX Service eliminates additional costs related to capital expenses, interest, or financing. Included by default with every Cristie Solution, this service offers two monthly payment options:

Pay-Per-Use (PPU): Billed monthly based on actual usage. Your costs will vary according to your usage volumes.

Subscription (SUB): Billed monthly based on a committed baseline volume. In return for your commitment, you receive a discounted monthly rate.

Upfront Payement (UFP): As a third option, some modules are available at an additional discount for Upfront Payment.

Cristie Recovery Solution is available through partners across Europe—please contact Cristie to find your nearest partner.

CONTACT CRISTIE

EMAIL CRISTIE >

CRISTIE
DESIGN

TAILORED SOLUTIONS DESIGNED TO SCALE

01 Step 01 – We begin by reviewing your business and compliance requirements, then define data scope and growth plans. This includes backup strategy, replication needs, immutability, and air-gap protection. Security planning covers encryption, Zero Trust principles, and disaster recovery testing. Our goal is to ensure every critical aspect is addressed and tailored to your needs.

02 Step 02 - we identify the appropriate hardware to meet the sizing and design requirements. Options range from Cristie Standard solutions and Cristie High-Density Clusters to the Cristie Enterprise platform.

03 Step 03 - we tailor the software and services platform to your needs, leveraging Rubrik's powerful technologies—from Foundation and Enterprise Editions to advanced add-ons—enhanced by Cristie's unique value-added solutions for maximum performance and flexibility.

04 Step 04 - Now we're ready to deliver a comprehensive quote for your tailored design—ensuring a secure future for your data recoveries with Zero Trust Data Security™ powered by Rubrik®.

Need a budget quote now?

REQUEST A QUOTE >

CUSTOMIZED
HARDWARE

Scalable for All Organizations

STANDARD EDITION

Protects SMBs to mid-sized companies with on-premises solutions ranging from single-node systems to 5-node clusters. Hardware is provided as a monthly subscription (36–60 months), with software and services added separately.
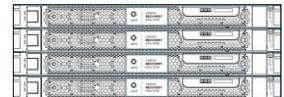
1N

CRS-1N: 1-node system, 4–24 TB usable storage after data reduction. No upgrade.
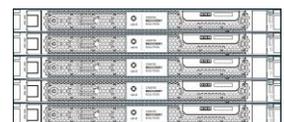
4N

CRS-4N: 4-node cluster, 40–240 TB usable storage after data reduction. 1 Node / upgrade.

5N

CRS-5N: 5-node cluster, 50–300 TB usable storage after data reduction. 1 Node / upgrade.
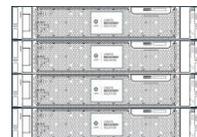
CUSTOMIZED
HARDWARE

Scalable for All Organizations

HIGH DENSITY EDITION

Protects Enterprises with on-premises solutions on high density clusters ranging from 4-node clusters to entire rack. Hardware is provided as a monthly subscription (36–60 months), with software and services added separately.

HD **4N**   CRS-HD 4N: 4-node cluster, 120–720 TB usable storage after data reduction. 1 Node / upgrade.

HD **5N**   CRS-HD 5N: 4-node cluster, 150–900 TB usable storage after data reduction. 1 Node / upgrade.

ENT   CRS-ENT: 1-Rack cluster, 3 600 TB usable storage after data reduction. 1 Rack / upgrade.

WANT A
QUOTE?

CONTACT CRISTIE SALES TO ASSIST YOU
WITH PRICES, DESIGN AND IDEAS!

REQUEST A QUOTE >

Headquarter
CRISTIE NORDIC AB

Kungsgatan 38
111 35 Stockholm, Sweden

+46 8-718 43 30
info@cristie.se

www.cristienordic.com

rubrik velocity
champion

rubrik velocity
elite plus partner

rubrik velocity
authorized support
partner